

Guide For Buying a Used Car.

1. If you are buying from a used car dealer, talk with friends and associates who may have done business with the dealer. Ask the dealer if he/she is licensed under The Automobile Dealers Act.
2. Know how much you want to spend before you go shopping for a car.
3. Inspect and test drive the vehicle. Have the vehicle inspected by an independent mechanic of your choice.
4. Be careful of high pressure sales. Take your time to make your decision to purchase. If you like we have a car broker that can make the deal for you and even get greater discounts off any dealer.
5. Ask the dealer for the name and address of the previous owner. The dealer is required to give you this information if you request it. Also you can get the VIN and do a VIN check, this will get you all the history of the vehicle. "A Vehicle Identification Number, commonly abbreviated to VIN, is a unique serial number used by the automotive industry to identify individual motor vehicles."
6. Always check to see if there is a lien on the vehicle. Call the Registry of Bills of Sale, Dept. of Government Services & Lands at 729-2901, for this information.
7. If a used vehicle is usually sold "as is". This means there is no warranty.
8. If there is a warranty, ask for a copy and review it carefully. If you are given a verbal warranty, ask the salesperson to write it on the receipt.
9. Inquire about the availability of parts and service, particularly if the car is imported or a less popular model.
10. Do not pay a deposit unless you intend to complete the transaction. Your deposit may be forfeited if you do not take delivery.
11. Before buying or selling a vehicle, check the book value. Telephone 1-888-238-3347

12. Remember! Once you take possession of the vehicle there is no cooling off period or cancellation rights. When you sign the contract you own the vehicle. Unless the dealer says otherwise, again get this in writing.

13. Last you are in control, take your time, shop around, if you can use cash to buy, do so this will get you another discount, because you have cash on hand to close the deal fast.

Use this site to browse through the dealers and their cars, this alone will save you time and money. It's like driving around to all the car dealers but you can do it from the comfort of your home.

14. If you would like more info on our car brokerage service and how we can save you a ton of money on your next purchase, email bkennedy@newfoundlandusedcars.com One of our sales agents will get in touch with you right away. Thanks again for your time.
